

Benefit Tracker 14

What is a sustainability benefit?

Sustainability Based Benefits can be defined as positive outcomes in relation to social, economic or environmental areas, enabled or achieved through a procurement process.

Savings / Benefit Type (BT)	Reportable as:
BT1 - Direct Price Based Savings	BPI 1A - Cash
BT2 - Price Versus Market Savings	BPI 1B – See BT2 narrative below
BT3 - Process Savings from Use of Collaborative Arrangements	BPI 1B – Non-Cash
BT4 - Introduction of Electronic Trading – Purchase to Pay P2P process	BPI 1B – Non-Cash
BT5 - Introduction of Electronic Tendering – Electronic Issue, Receipt and/or Adjudication of Tenders (Organisation’s own tendering activity)	Either BPI 1A or 1B depending on benefits realised.
BT6 - Demand Management	BPI 1A –Cash
BT7 - Active Price management	BPI 1A – Cash
BT8 - Make v Buy / Outsourcing	Either BPI 1A or 1B depending on benefits realised.
BT9 - Cost Removal	BPI 1A – Cash
BT10 - Added Value	Either BPI 1A or 1B depending on benefits realised.
BT11 - Risk Reduction	BPI 1B – Non-Cash
BT12 - Payment / Title Terms Based Savings	BPI 1A – Cash
BT13 - Process Re-Engineering	Either BPI 1A or 1B depending on benefits realised.

BT14

BT14 – Sustainability Based Benefits

Sustainability benefits where costs are not normally relevant can be reported but will normally be described in narrative including but not limited to the following areas:

- Reduction in waste – packaging and / or further use of residue from processes etc
- Reduction in consumption - use of raw materials (consumables, utilities etc)
- Recycling and/or reuse of products
- Enhanced Reputation and/or marketing opportunities
- Community Benefits delivery
- Carbon Reduction
- Social, equality and / or environmental improvements

Why?

- We're delivering benefits
- Comply with legislations – Annual Report, Climate Change Reporting
- Align with wider initiatives. Complement rather than additional.
- Demonstrate value

How?

- Suggested Headings (aligned with legislation)
 - Socio-economic
 - Environmental
 - Community Benefits
 - SME
 - Supported Business
- Capture in Hunter and Award Recommendation Reports.
- Anticipated and Delivered

What is a benefit?

Potential	Delivered
Up to 4 modern apprentices will be appointed under the contract	3 modern apprentices have been appointed as a result of the contract and employed for greater than 6 months
	All supplier staff working at the institution receive the living wage
	Public (community) walkways and recreational areas in the vicinity of the development are repaved/enhanced as a condition of the contract
Supplier will provide a 2 week student placement	Student have been selected for a 2-week placement with Supplier
Supplier will deliver x hours training to students	Supplier has provided x hours of training to students
	Contract awarded to Supported Business
Supplier will be required to advertise sub-contracting authorities locally	Supplier has engaged local sub-contractor to deliver x% of contract
	Contract has been awarded to 3 rd Sector Organisation
Products will be passed on to charities at end of life (e.g. IT, Catering)	X amount of product passed on.
	Supplier has signed up to APUC Code of Conduct
Recruitment specification has been designed to encourage more diversity	Exec recruitment has delivered x% diversity in senior management

What is a benefit?

Potential	Delivered
	Reduction in landfill of X tonnes, as material from demolition being reused in new construction
Carbon emissions reduction through switch to electric vehicles (previous vehicle emitted X, new vehicle emits Y)	Carbon reduction of X (per delivery/annually) through switch to electric vehicles
Zero waste target possible through closed loop recycling	X tonne/X number equipment returned to supplier in closed loop recycling/materials harvesting scheme
Supplier commitment to eliminating use of pesticides in food production	
	100% organic food sourced (compared to 50% previously)
All lighting in building will be LED	
	X% of IT products are energy saving

Next?

- Review after 12 months
- Thoughts?
- Tie-in