



EAUC – Securing project funding

The role of private finance

21 May 2019

## Potential structuring options

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Cash reserves /  
capital grants

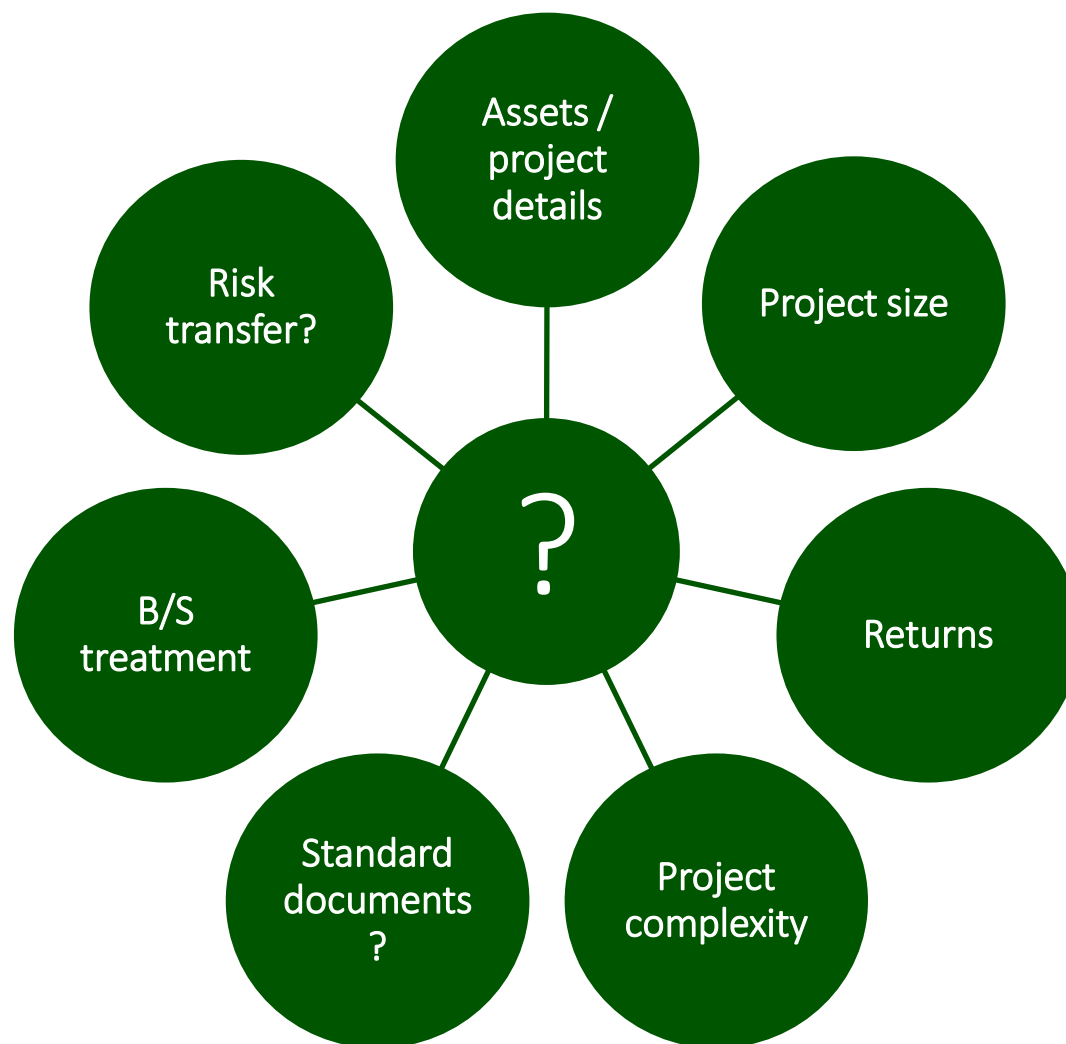
Other  
government  
funding

Corporate loans /  
asset finance

Off balance sheet  
– EPC / ESCO

Increasing ability to tailor finance to project needs  
but  
Increasing complexity, risk transfer and (potentially) cost

## Example funding considerations



## Private funding examples

	Corporate loans / asset finance	Off balance sheet – EPC / ESCO
Nature	<ul style="list-style-type: none"> <li>Funding separated from asset delivery</li> </ul>	<ul style="list-style-type: none"> <li>Integrated funding and asset delivery</li> </ul>
Accounting	<ul style="list-style-type: none"> <li>Likely <b>on-balance</b> sheet</li> </ul>	<ul style="list-style-type: none"> <li>Potentially <b>off-balance</b> sheet</li> </ul>
Risk transfer	<ul style="list-style-type: none"> <li><b>Limited risk transfer</b> (except perhaps for asset finance)</li> </ul>	<ul style="list-style-type: none"> <li>Scope for significant <b>risk transfer</b></li> </ul>
Cost	<ul style="list-style-type: none"> <li>Potentially low cost</li> </ul>	<ul style="list-style-type: none"> <li><b>Higher cost</b> of funding</li> </ul>
Scale	<ul style="list-style-type: none"> <li>Could work for most project sizes</li> </ul>	<ul style="list-style-type: none"> <li>Requires <b>larger project size</b></li> </ul>

## Contacts

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