COLLABORATIONS FOR CHANGE

Global Goals for Tomorrow's Education, Today

19TH ~ 21ST JUNE 2018 KEELE UNIVERSITY



We Swiped Right and Got A Great Travel Plan!

Dawn Dewar, Transport Co-ordinator, UEA Meleiha Youngs, Liftshare.com



Group Exercise – 10 minutes



Discuss and Record

- Who would you like to have better partnerships with?
- What would be the positive impacts on your travel plan?
- What benefits could you offer in return?

University of East Anglia: Our Story

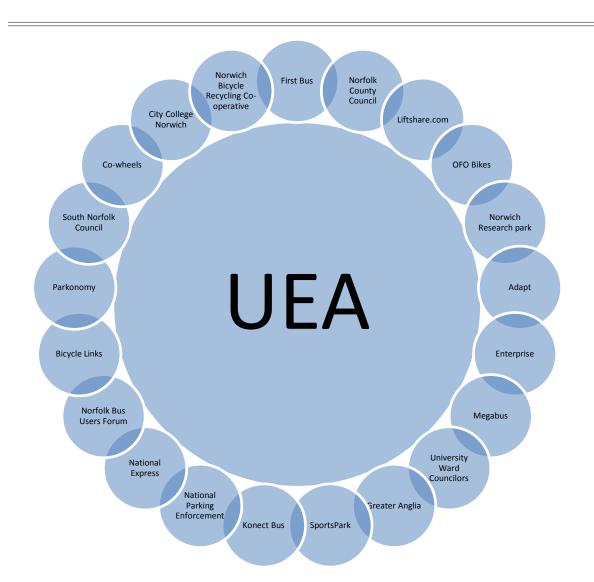






And Now





- In excess of 25 partners
- Private & public sector, charitable & not-for-profit
- 1-2-1 relationships
- Connected relationships

Why We Choose to work in Partnership



- **Provide opportunities** new partners, access to funding, promotional activities
- Being part of the "big picture" and adds a different dimension not an island, avoids silo working, infrastructure improvements, city/county-wide-schemes
- Inspire great ideas shared creativity, new perspectives, sounding boards, pool of thoughts
- **Sharing experience** tried & tested, best practice, avoid the potholes!
- Provides insight understanding each other's priorities and constraints, efficient service delivery
- Sharing of expertise partners can be crucial in providing expertise you do not possess.
- **Strengthen relationships** trust & respect, important to the planning process
- Shared Responsibility for Success sharing plans, aspirations, aims and objectives and working together to achieve these
- Support share energy and enthusiasm and shoulder to cry on!
- Pooling of Resources financial benefits, reputational benefits, reciprocal arrangements,

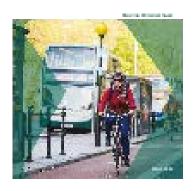
Local Authority Partnerships







Transforming Cities Funci Califor Pioposais

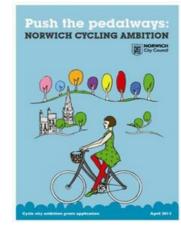






UEA















From humble beginnings







Lifft Share



History

Hi there and welcome to the liftshare.com website. Liftsharing is when two or more people travelling in the same direction decide to share one car and travel together. Liftsharing not only reduces travelling costs, but also reduces congestion and pollution by reducing the number of cars on the road.

FAQ

The liftshare.com website enables you to easily find suitable travelling companions. To find out more simply click on the list of liftshare options and services to the left. Members can login below. To join the scheme and benefit from all it has to ofer simply click below to register. The website and activities of the business have been recognised by the DETR and over 50 University Unions, including: Bristol_Manchester, Nottingham, London, and Oxford Brookes, UWE. This whole scheme is part of a



Pick up points

University Computer Science project, designed by students for students.

Click Here to Login or Here to Register

Links

Contact

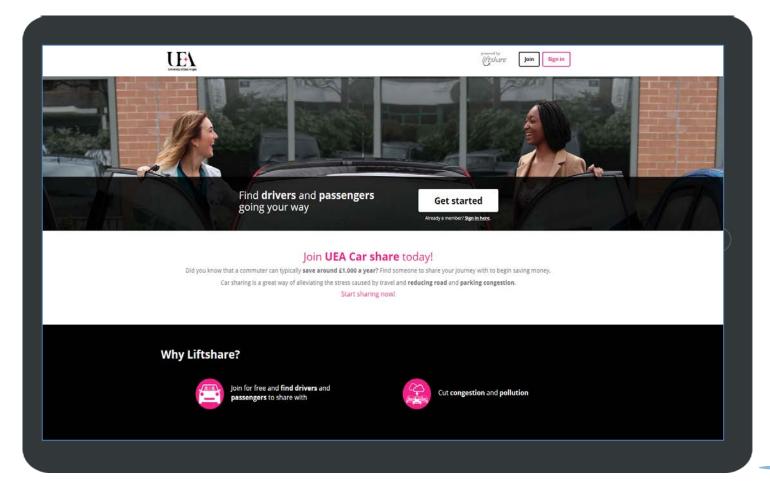
Click Here to Browse as our Guest

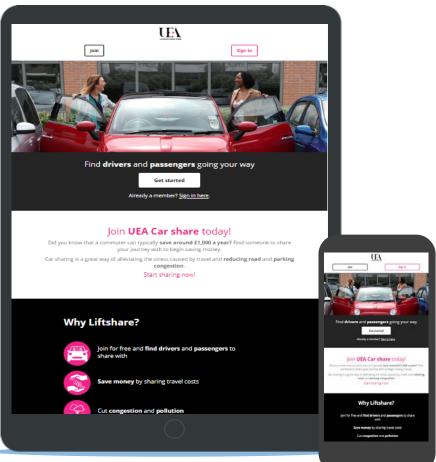


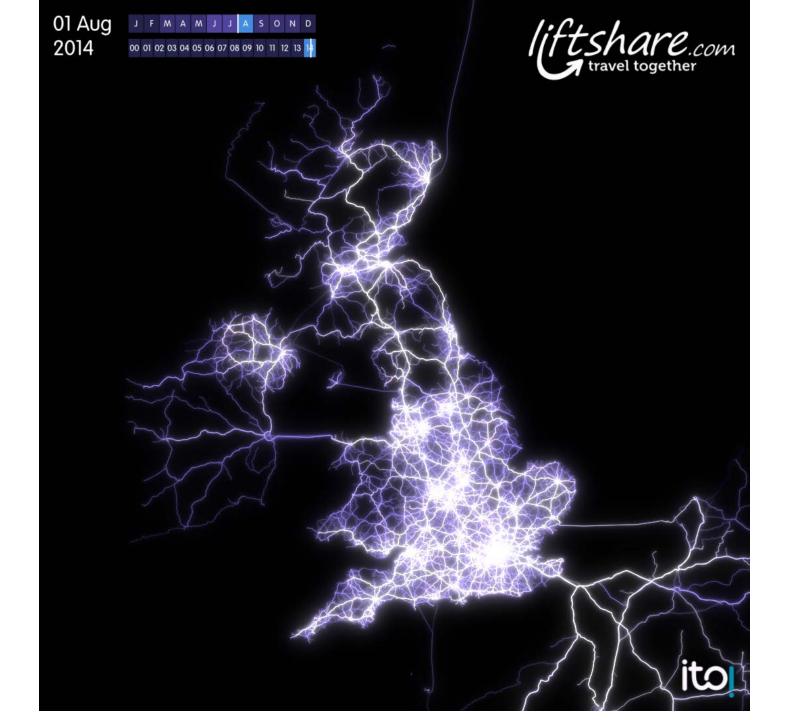
To the UK's leading car-share provider

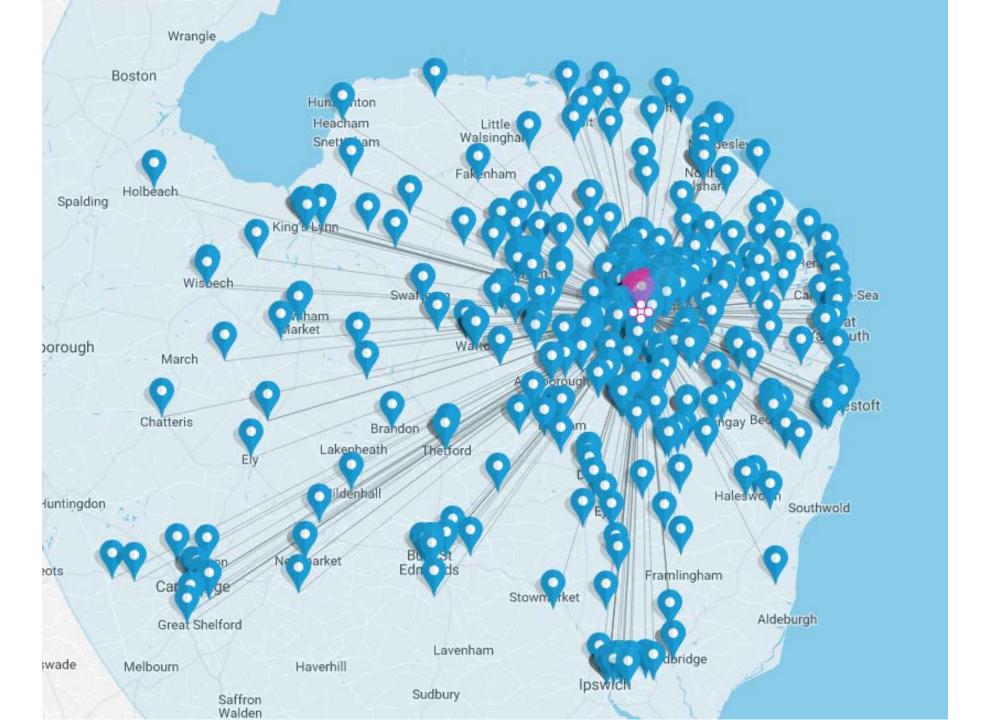








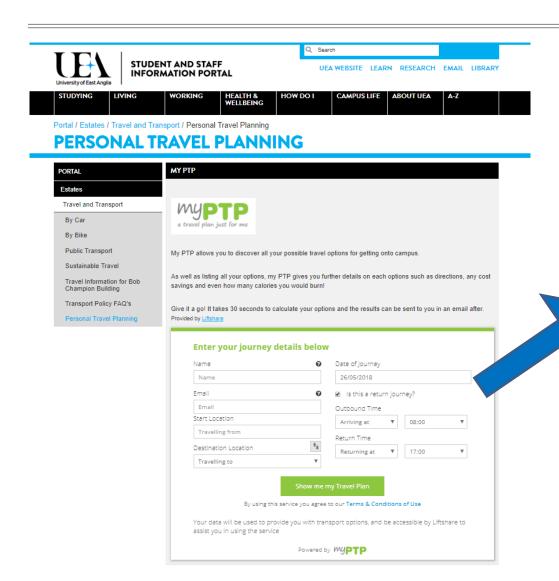




Personalised travel planning







Enter your journey details below Name Date of Journey Name 26/05/2018 Email Is this a return journey? Email Outbound Time Start Location 08:00 Arriving at Travelling from Return Time Destination Location 17:00 Returning at University of East Anglia Show me my Travel Plan By using this service you agree to our Terms & Conditions of Use Your data will be used to provide you with transport options, and be accessible by Liftshare to assist you in using the service Powered by WUPTP

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Scoping Smart Mobility

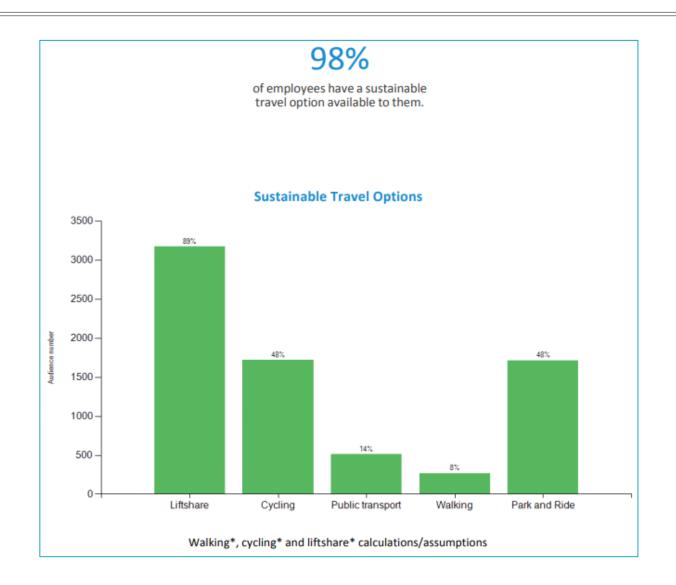


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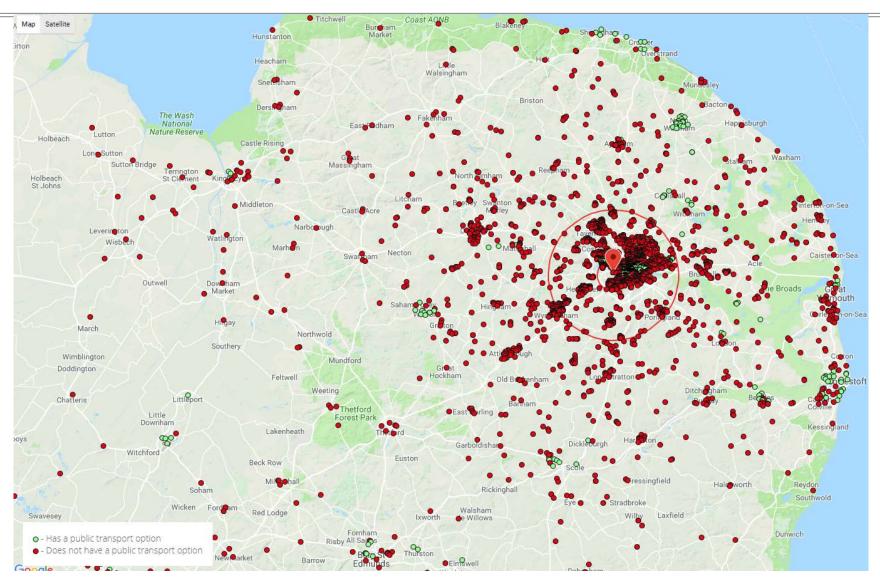


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Scoping Smart Mobility



Trip Authentication for Car-sharers





✓ Real time tracking

✓Proof of active sharing

✓ Incentivise with dashboard insights









Why collaborate?





- 1. Co-creation of business plans
- 2. Authentic conversations
- 3. Bring insight & innovation
- 4. 'Outside in' approach
- 5. An extension to your own resources







Blue Line 25 | 26 - buses to UEA





- Knowledge of student travel patterns through information exchange that comes out of constructive partnership.
- Links the Rail Station City Centre UEA up to every 7 minutes
- Most frequent and busiest service in the city carrying over 2m passengers per annum
- Buses travel through 'Golden Triangle' area traditionally high density student population
- Increasing city-centre accommodation resulting in further demand – frequency increase at peak times from September 2018.



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Exclusive Student Ticket Deals



- Ticket prices agreed as a result of ongoing partnership in exchange for active promotion of these across campus.
- Highest level of discount of any of our partners across the city.
- Discount offered on standard Young Person (age 5-19) tickets but available to all students whatever age. At best gives discount level of around 64%.
- Based on achieving sales in volume and speed of boarding that pre-payment allows fewer buses are required to operate the service.
- Used to trial the First mTickets smartphone app in 2015 on general release October 2016.
- Last academic year 70% of UEA tickets sold on mTickets app.
- Use of mTickets gives 4x faster boarding than paying with cash.



Ticket Promotion





- 2017/18 Academic Year saw 10% growth in sales as a result of partnership and has led to price freeze for most popular ticket for 2018/19 academic year.
- Initially worked in partnership with UEA|SU to put together a marketing package for student tickets. Cost involved – but heavily discounted. Included attendance at Freshers Fairs – On site days in The Hive – email promotions – social media – media screens in SU Bar & Café etc.
- From last year approach changed to working with UEA rather than SU to directly target incoming students prior to and on arrival.
- Gave away branded Key Fob Bottle Openers with all UEA-managed accommodation keys – info leaflet in all accommodation welcome packs – on-site days in campus restaurant/café – branding of new UEA bus stop – social media content etc.
- Promotional teams (engaged by FEC) granted permit to work at bus stop in afternoon peak times for first fortnight of term.

GET IT ALL YEAR.

Regular bus services & great value tickets for UE\ students



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UEA Bus User Forum

- Set up at the start of the 2017/18 Academic Year to further constructive partnership working
- To understand stakeholder opinions on bus service provision at UEA, with the aim of ensuring that the changing needs of users are met as far as possible.
- To ensure an inclusive approach involving all sectors of users at UEA.
- To use the forum as a conduit for information on bus service provision and ticket 'deals' within UEA communities, ensuring all users are aware of the most economical ticket for them.
- To act as an open, accessible and ongoing two-way communication channel between users and the service provider.
- To discuss ways to improve services with the aim of ensuring future sustainability.



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Cultural Awareness Sessions

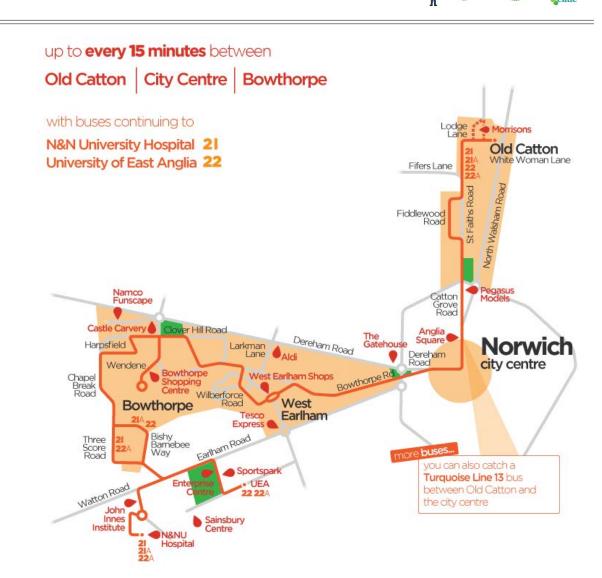
- Dedicated team of drivers work on the core Blue Line bus service to UEA.
- Wanted to ensure that they had the right level of cultural awareness in order to provide a tailored positive experience for all students, regardless of background.



Additional bus services



- Working with UEA and Norfolk County Council, introduced evening bus service between UEA and nearby Bowthorpe where increased number of students live.
- Service already operated during the day. 30 min frequency now extended to 10.40pm
- Initial start-up funding provided by Norfolk County Council as demand not initially sufficient to make sustainable.
- Although not busy, used sufficiently to allow this to continue for the 2018/19 academic year.

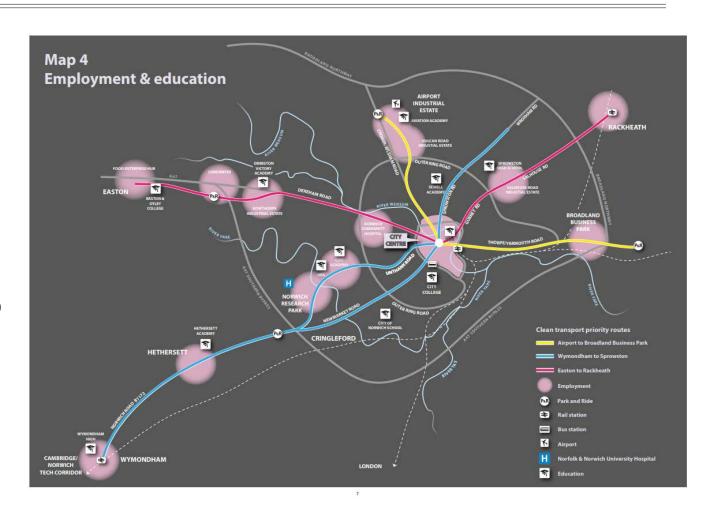


Transforming Cities Bid



Part of the search of the sear

- Bid submitted for a share of £840m for transformative infrastructure improvements for sustainable transport.
- Submitted by Norfolk County Council, in partnership with UEA & FEC and other partners.
- Providing easier access and faster journeys to work and education.



Conclusion



- Our partnerships have proved successful because we share creativity, risk, responsibility and resources which means:
 - Collaborative working to overcome problems, develop ideas and achieve success for all involved
 - Being open and honest with each other developing trust
 - Seeing the "big picture"
 - Offer support and a willingness to compromise
 - Make the most of all resources Share best practice and expertise providing Best Value and Added Value

Question & Answer Session





The SDG Accord

The University and College Sector's Collective Response to the Global Goals



End extreme poverty, inequality and climate change



